

P.G. DEGREE EXAMINATION – JUNE 2021**First Year****LOGISTICS ADMINISTRATION****MANAGEMENT FUNCTIONS AND BEHAVIOUR****Time: 3 Hours****Maximum Marks: 75****PART - A****(3x5=15 Marks)****Answer any THREE questions. All questions carry equal marks.**

1. List the important of decision making.
2. State the role of electronic media in communication.
3. State the factors of job satisfaction.
4. Write a note on characteristics of culture.
5. What is meant by organizational change?

PART - B**(4x15=60 Marks)****Answer any FOUR questions. All questions carry equal marks.**

6. Explain the different roles of managers.
7. Explain the various sources of Recruitment.
8. Enumerate the different techniques of control.
9. Discuss the Monetary and Non-Monetary Rewards prevailing in Indian organization.
10. Explain the different levels of conflicts.
11. Discuss the theories of Attitude.
12. Explain the Organization Behaviour in global scenario.

P.G. DEGREE EXAMINATION - JUNE 2021**LOGISTICS MANAGEMENT****FIRST YEAR****MANAGEMENT FUNCTIONS & BEHAVIOUR****Time : 3 Hours****Maximum Marks : 70****PART - A****(5 x 5 = 25 Marks)**

Answer any FIVE of the following in about 300 words each

1. Distinguish between Delegation and Decentralization
2. What are the different types of training?
3. What is job Satisfaction?
4. What do you mean by Group Dynamics?
5. What do you understand by Organizational Development?
6. What are the barriers in Communication?
7. What are the functions of Management?
8. Name any 5 Non - Monetary Rewards.

PART - B**(3 x 15 = 45 Marks)**

Answer any THREE of the following in about 1000 words each

9. Explain the various steps involved in planning.
10. Explain the steps involved in Selection Process
11. Discuss about McGregor's X and Y Theories of Motivation.
12. Explain the various theories of Leadership.
13. 'A Manager should act as a change agent' - Elucidate.

P.G. DEGREE EXAMINATION – JUNE 2021**LOGISTICS MANAGEMENT****FIRST YEAR****MANAGERIAL ECONOMICS****Time: 3 Hours****Maximum Marks: 75****PART - A****(3x5=15 Marks)****Answer any THREE questions.**

1. What is law of demand?
2. What is Isoquant?
3. Give the meaning of price Discrimination.
4. Define economies of scale.
5. What is trade cycle?

PART - B**(4x15=60 Marks)****Answer any FOUR questions.**

6. Discuss the role of Managerial Economist.
7. Explain the various types of cost of production.
8. Discuss the various types of pricing.
9. Discuss about profit planning and forecasting.
10. Discuss the various problems involved in measuring National Income.
11. Explain the causes of unemployment.
12. Explain the process of controlling.

P.G. DEGREE EXAMINATION - JUNE 2021**LOGISTICS MANAGEMENT****FIRST YEAR****MANAGERIAL ECONOMICS****Time : 3 Hours****Maximum Marks : 70****PART - A****(5 x 5 = 25 Marks)****Answer any FIVE of the following in about 300 words each**

1. What is Demand?
2. What is meant by ISOQUANTS?
3. State the features of Perfect Competition?
4. What is Opportunity Cost?
5. Write down various methods of calculating National Income?
6. What is Penetration Pricing?
7. Briefly explain Balance of Payment.
8. Write down the relationship between Average Revenue and marginal Revenue.

PART-B**(3 x 15 = 45 Marks)****Answer any THREE of the following in about 1000 words each**

9. Explain the Scope of Managerial Economics.
10. Explain the Cost-output Relationship in the Short-run and Long - run
11. What is Oligopoly? State its features.
12. What is investment Analysis? State the importance of Investment Analysis.
13. State the measures to control unemployment.

P.G. DEGREE EXAMINATION - JUNE 2021

LOGISTICS MANAGEMENT
FIRST YEAR

FINANCIAL MANAGEMENT AND ACCOUNTING

Time: 3 Hours

Maximum Marks: 70

PART - A

(5 x 5 = 25 Marks)

Answer any FIVE questions.

1. Define Accounting and State its importance.
2. Write a note on Financial Statement Analysis.
3. Compute Cash flow from Operating Activities from the following informations:

	Rs.
Net Profit for the year 2003 - 04	80,000
Depreciation written off on Fixed Assets	11,000
Profit on Sale of Building	22,000
Loss on Sale of Machinery	13,000
Increase in Current Assets (except Cash)	46,000
Increase in Current Liabilities	29,000

4. What do you mean by Zero Based Budgeting? What are its advantages?
5. Calculate:
 - a. Labour Cost Variance
 - b. Labour Rate Variance
 - c. Labour Efficiency Variance

Data relating to a job as under

Standard rate of wages per hour Rs.10

Standard hours - 300

Actual hours - 200

Actual Rate of Wages per hour Rs. 12

6. Pass Journal entries for the following:

Date	Particulars
Feb 1	Started business with cash Rs.10,000
2	Paid cash into Bank Rs.5,000
5	Purchased goods from Ram for Cash Rs.1,000
9	Sold Machinery to Ms.Janani Rs.2,000
11	Withdrew Cash from Bank Rs.3,000

7. Calculate P/V Ratio and Break Even Point

Year	Sales	Profit
2016	3,00,000	(-) 50,000
2017	7,00,000	1,25,000

8. Prepare a Production Budget from the following information

Product	Sales (in units)	Opening Stock (in units)	Closing Stock (in units)
R	20,000	5,000	4,000
S	25,000	6,000	6,000

PART - B

(3 x 15 = 45 Marks)

Answer any **THREE** questions.

9. Explain the Various Accounting Concepts and conventions.

10. Prepare a Common Size Balance Sheet:

Particulars	2018 ₹	2019 ₹
Assets:		
Current Assets	3,68,000	4,00,000
Fixed Assets	6,35,000	6,50,000
	10,03,000	10,50,000
Liabilities and Capitals:		
Share Capital	6,58,000	7,00,000
Long term Debt	2,25,000	2,00,000
Current Liabilities	1,20,000	1,50,000
	10,03,000	10,50,000

11. Distinguish between Cash Flow Statement and Fund Flow Statement.

12. With the following data for 60% capacity, prepare a Budget at 80% Activity.

Production at 60% capacity	-	600 units
Materials	-	Rs.100 per unit
Labour	-	Rs.40 per unit
Direct expenses	-	Rs.10 per unit
Factory Expenses	-	Rs.40,000 (40% Fixed)
Administration Expenses	-	Rs.30,000 (60% Fixed)

13. From the following particulars calculate

- Material Cost variance
- Material Price variance
- Material Usage variance

Materials	Standard		Actual	
	Units	Price ₹	Units	Price ₹
A	1,010	1	1,080	1.2
B	410	1.5	380	1.8
C	350	2	380	1.9

P.G. DEGREE EXAMINATION – JUNE 2021
LOGISTICS MANAGEMENT
SECOND YEAR
OPERATIONS MANAGEMENT

Time: 3 Hours

Maximum Marks: 75

PART - A

(3x5=15 Marks)

Answer any THREE questions. All questions carry equal marks.

1. What are the objectives of Operations Management?
2. Write a short note on aggregate planning.
3. What is meant by Just-In-Time (JIT)?
4. What is Inventory Control?
5. Differentiate method study from time study.

PART - B

(4x15=60 Marks)

Answer any FOUR questions. All questions carry equal marks.

6. Explain the functions of Operations Management.
7. Explain the “Cut and Fit” technique of Master Production Scheduling (MPS).
8. Explain the various techniques of Inventory Control.
9. Explain the importance and applications of six sigma technique.
10. Discuss in detail about the time study method.
11. Explain the various factors affecting job design.
12. Discuss the various types of production system.

P.G. DEGREE EXAMINATION – JUNE 2021**LOGISTICS MANAGEMENT****SECOND YEAR****BUSINESS LAW****Time: 3 Hours****Maximum Marks: 75****PART - A****(3 x 5=15 Marks)****Answer any THREE questions.**

1. Define a contract. What are the elements of a valid contract?
2. Mention the various kinds of partners.
3. Who is called unpaid seller? What are the rights he can exercise?
4. State the principles of Insurance contract.
5. Write a note on “Monopolies and Restrictive trade practices Act 1969”.

PART - B**(4 x 15 = 60 Marks)****Answer any FOUR questions.**

6. Explain the remedies for breach of contract under Indian Contract Act 1872.
7. Discuss the kinds of Company.
8. Explain the implied conditions in a contract of sale as provided in the Sale of Goods Act.
9. Discuss the rights and duties of principal.
10. Explain the functions of fire insurance.
11. Explain the various modes of creation of an agency.
12. Explain the redressal agencies under the consumer protection act, 1986.

P.G. DEGREE EXAMINATION - JUNE 2021
LOGISTICS MANAGEMENT
SECOND YEAR
MULTIMODAL TRANSPORT OPERATIONS

Time: 3 Hours

Maximum Marks: 75

PART - A

(3 x 5 = 15 Marks)

Answer any THREE questions.

1. What are the objectives of supply chain management?
2. What is Benchmarking?
3. List out the types of logistics operators.
4. Write a note on transport pricing.
5. What is TQM?

PART -B

(4 x 15 = 60 Marks)

Answer any FOUR questions.

6. Explain the different types of sales systems in Multimodal Transport.
7. Discuss the advantages and disadvantages of road transport.
8. What are NVOC and explain their main functions?
9. Differentiate between revenue and cash flow.
10. Explain the responsibilities of field sales persons.
11. Explain the importance of total quality management.
12. Discuss the international convention related to Global Multimodal Transport.